Jeremy Stelter – Director of Business Development, Western U.S., The Stelter Company For 16 years, Jeremy's primary responsibility has been to manage the western United States by making face-to-face visits with clients and prospects within an eight-state territory. Jeremy personally works with more than 150 clients concerning their marketing needs. Jeremy's expertise places him avidly speaking at industry meetings regarding gift planning hot topics such as marketing on multimedia platforms, relationship building strategies, and cutting-edge donor and fundraising research. He has been a member of the Colorado Planned Giving Roundtable since 2005 and and on the board for the past six years. Jeremy is a graduate of the University of Iowa with a degree in Marketing. He was also the football team's mascot, Herky the Hawk. He is the son of Larry Stelter, who created the Planned Giving Division of the company, and one of two, third-generation Stelters currently working with the company. He is a dedicated runner, golfer, guitar player, trout fisherman and general "out-of-doors" kind of guy. Jeremy, his wife, Michelle, son Sam and daughter, Lucy, and loud but lovable dachshund reside in Denver, Colorado.