

Bio for Jim Gumpert

Jim Gumpert, a native New Yorker, graduated from Cornell University with a BA in Psychology and received his Masters degree from the University of Colorado in Organizational Development. After graduation, Jim and his wife moved to Denver which they have called their home since 1974.

Jim's professional career has included over 35 years of resource development experience including everything from working in a one-person shop to the head of the Planned Giving and Major Gifts department for a national charity. Jim's career has taken him to service in public television, the MS Society of Colorado, the National Arthritis Foundation, and the American Red Cross.

For the past 11 years, Jim worked at the Boys & Girls Clubs of America as their Director of Planned Giving serving Clubs in two regions, SE and SW. Shortly, Jim was promoted to Lead Director of Planned Giving, to oversee all planned giving services to the Boys & Girls Clubs throughout the country and, in 2010 added a very successful pilot program promoting the Major Gifts Strategy. The success of the pilot led to the development of the Advancing Philanthropy Program, a new resource where staff and board members go through an intense training effort and followed up in the field by professional staff consultants.

Jim has spoken on various subjects related to Planned Giving, Major Gifts, Board Engagement and Resource Development at numerous national conferences and as a frequent speaker at Planned Giving Roundtables throughout the country. Jim retired from Boys & Girls Clubs in December of 2015. He is now an adjunct professor at the University of Denver in Philanthropy and Leadership and offers resource development counseling services as a consultant.